



Enabling Futures, Impacting Progress.

# **2024-MUA TRAINING**

# PROGRAMM



#### DIRECTORATE OF EXECUTIVE CAPACITY DEVELOPMENT PROGRAMMES

#### **PREAMBLE**

Capacity development is critical for organizations as a tool for enhancing service delivery by their employees. It is a process through which Managers, Leaders, and those aspiring for management positions in both private and public organizations learn and improves their skills, not only to benefit themselves but also their employing organizations. MUA responds to the needs and demands of the industry through provision of cutting edge training programmes in the areas of Management, Leadership, Governance and Entrepreneurship.

#### **EXECUTIVE PROGRAMMES**

MUA training programmes are delivered through open courses which attract participants from different organizations or through inhouse courses which are programmes tailored to meet specific needs of an organization; and thus draw delegates from one organization.

#### TAILOR-MADE COURSES

MUA's Directorate of Executive Capacity Development Programmes (ECDP) designs and develops capacity building and enhancement programmes and undertakes business process re-engineering for organizations to make them competitive. The capacity development courses are aimed at equipping staff with the appropriate management tools and techniques that enable them to provide effective leadership and to meet emerging development needs in line with Kenya's Vision 2030.

#### **DELIVERY**

Our approach to learning ensures participants learn in a free, relaxed environment contributing to their effective thought processes and discussions.

We use a number of techniques to achieve effective learning which include group discussions and presentations; short lectures; activity based learning; Case studies; Videos; Management games among others.

We base our facilitation on the following adult learning principles:

- Learning is experiential.
- Learning fulfills an immediate need and is highly participatory.
- Time is allowed for reflection and corrective feedback.
- Practicing skills learned improve retention and leads to mastery

#### **REGISTRATION WITH NITA**

The Management University of Africa is registered with National Industrial Training Authority (NITA): *REF. NO. NITA/TRN/849*.

#### **MUA ACADEMIC PROGRAMMES**

MUA also offers academic courses at certificate, Diploma, undergraduate and postgraduate levels. For more information on these programmes please visit our website: www.mua.ac.ke

# **2024 MUA TRAINING PROGRAMMES**

COURSE	TARGET GROUP	DAYS	COST	DATES	VENUE
		JAN 2024	KS .		
Supervisory and operations skills Development	Supervisors, Middle Level Managers, Management Trainees and Team Supervisors	5 days	80,000	8th — 12th	Nakuru
Knowledge Management and Learning	Office Clerks, Registry Officers, Administration Assistants, Archivists, Secretaries	5 days	80,000	8th - 12th	Machakos
Strategic Executive Assistants	Senior admin Assistants, Executive Assistants and personal assistants and secretaries	5 days	80,000	15 <sup>th</sup> to 19th	Nakuru
Customer Care and Communication Skills	Front office managers, Executive assistants and admin Assistants and sales representatives.	5 Days	80,000	22 <sup>nd</sup> -26th	Naivasha

COURSE	TARGET	DAYS	COST	DATE S	VENUE
		FEB 2024	Ksh.		
New Managers Course	Entry-level Managers, First-line Managers, Team or Project Leaders, Newly promoted managers.	5 days	80,000	29 <sup>th</sup> - 2 <sup>nd</sup>	Nakuru
Fleet and Logistics Management Course	Senior Drivers, Fleet officers, Transport and Logistics officers and coordinators	5 days	80,000	5th = 9th	Mombasa
HR Metrics and Analytics Skills Training	HR managers, Senior Managers, Managers, Heads of Sections, Departments Heads and Supervisors,	5 days	80,000	12 <sup>th</sup> – 16 <sup>th</sup>	Nakuru
Resource Mobilization and Fundraising Course	Resource Mobilization officers, fund raising and Project managers	5 days	80,000	19 <sup>th</sup> - 23 <sup>rd</sup>	Machakos
Effective Driving and Client Relations Management	Executive drivers, Organizational and private company drivers and fleet officers	5 days	80,000	26th – 1 st Mar	Nairobi

COURSE	TARGET	DAYS	COST	DATES	VENUE
		MAR 2024	Ksh.		
Pre-Retirement planning	Newly employed members of staff, Staff members planning retire personnel.	5 days	80,000	4th – 8th	Mombasa
Customer Care and Communication Skills	Front office managers, Executive assistants, customer Service and relations personnel, sales professionals	1	80,000	4 <sup>th</sup> – 8 <sup>th</sup>	Naivasha
Results Based project Monitoring and Evaluation	Project Coordinators, Programme Managers, Independent Evaluators, Donor Staff Appraising and Evaluating Projects and Programmes,	5 days	80,000	11 <sup>th</sup> – 15 <sup>th</sup>	Mombasa
HR Analytics Course	Human Resource managers, Head of Performance management,	5 days	80,000	18 <sup>th</sup> – 22 <sup>nd</sup>	Nairobi.
Train of Frainers	Internal Trainers, Training officers and Training committee members and facilitators	10 days	150,000	25 <sup>th</sup> - 5 <sup>th</sup> April	Arusha

COLUMN DATES VENUE

COURSE	TARGET	DAYS	COST	DATES	VENUE
		APRIL	Ksh.		
Electronic Records Management	Office Clerks, Registry Officers, Administration Assistants, Archivists, Secretaries	5 days	80,000	1st- 5th	Mombasa
Project Manageme nt and Evaluation	Project Coordinators, Programme Managers, Independent Evaluators, Donor Staff Appraising and Evaluating Projects and Programmes,	5 days	80,000	8th - 12th	Naivasha
Corporate Leadership Practices	Directors, chief Executive Officers, Senior Managers	5 days	80,000	15 <sup>th</sup> - 19 <sup>th</sup>	Machakos
HR for Non HR	HR managers, Senior Managers, Managers, Heads of Sections, Departments Heads and Supervisors,	3 days	60,000	22 <sup>nd</sup> – 26 <sup>th</sup>	Naivasha
Executive Assistants Course for Office Administrators	Senior Executives, Personal assistants, Senior Admin officers and office managers	0 days	150,000	29 <sup>th</sup> – 3rd May	Mombasa

COURSE	TARGET	DAYS	COST	DATES	VENUE
		MAY	Ksh.		
Supervisory Skills Development	Supervisors, Middle Level Managers, Management, section heads and Team Leaders	5 days	80,000	6th – 10th	Nairobi
Project Management Monitoring and Evaluation	Project Managers, Finance Managers Project officers and Accounting officers, project Engineers	5 days	80,000	13 <sup>th</sup> – 17 <sup>th</sup>	Machakos
Corporate Leadership and Governance	Chief Company Officers, C- suite managers and Head Business units	3 Days	70,000	13 <sup>th</sup> - 17 <sup>th</sup>	Naivasha.
Advanced Excel For Financial Modelling	Finance Managers, Accountants, accounting officers, internal auditors	10 days	160,000	20 <sup>th</sup> – 24 <sup>th</sup>	Dar salaam
Fleet Management	Fleet Managers, Transport and logistics supervisors Senior Drivers.	5 days	80,000	27 <sup>th</sup> - 31 <sup>st</sup>	Mombasa

COURSE	TARGET	DAYS	COST	DATES	VENUE
		JUNE	Ksh.		
Effective Business Communic ation and Report Writing	Business Executives, Administration officers, Sales personnel and Field Officers	4 days	70,000	3rd - 7th	Mombasa
Executive Board paper Preparation course	Executive Assistant, Senior Secretaries,	3 days	60,000	10 <sup>th</sup> – 14th	Naivasha
PPP Finance modelling and Excel	Government Employees working with Private sectors, Consultants, NGOS staff Members, Researchers	10 days	150,000	17 <sup>th</sup> – 21 <sup>st</sup>	Mombasa
Resource Mobilization Course	Resource mobilization officers, grant officers and Consultants	5 Days	80,000	24 <sup>th</sup> - 28 <sup>th</sup>	Mombasa

COURSE	TARGET	DAYS	COST	DATES	VENUE
		JULY 2024	Ksh.		
Supervisory and operations skills Development	Supervisors, Middle Level Managers, Management Trainees and Team Supervisors	5 days	80,000	1st – 5th	Nakuru
Knowledge Management	Office Clerks, Registry Officers, Administration Assistants, Archivists, Secretaries	5 days	80,000	8th - 12th	Mombasa
Advanced Excel and Financial Modelling	Finance officers, Accountants, data Analysts, Auditors	5 days	80,000	15 <sup>th</sup> – 19 <sup>th</sup>	Naivasha
Exceptional Customer Service and Public relations	Front office managers, Executive assistants and admin Assistants and sales representatives.	5 Days	80,000	22 <sup>nd</sup> -26 <sup>th</sup>	Naivasha
Train of Trainers	Supervisors and internal trainers	5 Days	80,000	29 <sup>th</sup> – 2nd Aug	Mombasa

COURSE	TARGET	DAYS	COST	DATES	VENUE		
		AUGUST 2024	Ksh.				
New Managers Course	Entry-level Managers, First-line Managers, Team or Project Leaders, Newly promoted managers.	5 days	80,000	5 <sup>th</sup> - 9 <sup>th</sup>	Nakuru		
Resource Mobilization Skills	Resource Mobilization officers, Fundraising Managers, Admin officers.	5 days	80,000	12 <sup>th</sup> - 16 <sup>th</sup>	Mombasa		
HR Metrics and Analytics Skills Training	HR managers, Senior Managers, Managers, Heads of Sections, Departments Heads and Supervisors,	5 days	80,000	19 <sup>th</sup> – 23 <sup>rd</sup>	Nakuru		
Private public partnerships Management Course	Government Employees working with Private sectors, Consultants, NGOS staff Members, Researchers	5 days	80,000	26 <sup>th</sup> - 30 <sup>th</sup>	Naivasha		

COURSE	TARGET	DAYS	COST	DATES	VENUE
		SEPT 2024	Ksh.		
Pre-Retirement planning	Newly employed members of staff, Staffmembers planning retire personnel.	5 days	80,000	2nd – 6th	Mombasa
Results Based project Monitoring and Evaluation	Project Coordinators, Programme Managers, Independent Evaluators, Donor Staff Appraising and Evaluating Project sand Programmes	5 days	80,000	9th - 13th	Voi
Defensive driving and first aid course	Company drivers, Fleet officers and transport and logistics managers	5 days	80,000	16 <sup>th</sup> – 20 <sup>th</sup>	Nairobi.
Strategic Management programme	General managers, Directors and senior managers and Head of departments	5 days	80,000	23 <sup>rd</sup> -27 <sup>nd</sup>	Naivasha.
Senior Management and Leadership Course	Senior Managers, Administration and Head of departments	6 weeks	150,000	30 <sup>th</sup> – 25 <sup>th</sup> Oct	Nairobi

COURSE	TARGET	<b>DAYS</b> OCT 2024	COST Ksh.	DATES	VENUE
Performance Management for public sector managers	All Head of departments and sections	10 days	150,00	7 <sup>th</sup> - 11 <sup>th</sup>	Mombasa
Sustainable SME	SMES Directors, senior managers, Client relationship Officers, Marketers.	5 days	80,000	14th – 18th	Mombasa
Effective Office Management practices	Executive Assistants, Personal Assistants, Administrative Assistants	10 days	150,000	9th – 20th	Machakos
Executive Assistants Course	Executive administration assistants, Personal assistants and Senior Administration assistants	10 days	150,000	21 <sup>st</sup> – 1 <sup>st</sup> Nov	Dar Salaam
Senior Leadership Development Programme	Top and middle level Managers, Strategic Planning Officers, and Management oficers	10 days	150,000	28 <sup>th</sup> – 1 <sup>st</sup> Nov	Mombasa

COURSE	RGET	DAYS	COST	DAT ES	VENUE
		NOV2024	Ksh.		
Supervisory Skills Development	Supervisors, Middle Level Managers, Management Trainees and Team Supervisors	5 days	80,000	4th - 8th	Nairobi
Project Management Fundamentals	Project Managers, Finance Managers Project officers and Accounting officers, project Engineers	5 days	80,000	11 <sup>th</sup> -15 <sup>th</sup>	Naivasha
Corporate Leadership and Governance	Chief Company Officers, C- suite managers and Head Business units	3 Days	59000	18 <sup>th</sup> - 22 <sup>nd</sup>	Naivasha.
Advanced Excel For Financial Modelling	Finance Managers, Accountants, accounting officers, internal auditors	5 days	80,000	25 <sup>th</sup> – 29 <sup>th</sup>	Mombasa

COURSE	TARGET	DAYS	COST	DATES	VENUE
		DEC 2024	Ksh.		
Executi ve assista nts Course	Executive Assistants, Personal Assistants, Administrative Assistants, Human Resource Assistants, Secretaries	5 days	80,000	2nd - 6th	Mombasa
Pre- retirement course	New employed personnel and those about to retire	5 days	80,00	9th – 13th	Naivasha
Modern Leadership and Governance	Company directors, Chief executive Officers and C-Suite Managers	5 days	80,00	16 <sup>th</sup> - 20 <sup>th</sup>	Mombasa













Life's Goodness Everyday









# Some of our clients





























KENYA FILM COMMISSION





# **MUA also offers Executive Capacity** trainings in the following areas:

- Recruitment Services
- Leadership Development
- Disaster and Emergency Relief Management
- Public-Private Sector Partnerships (PPP
- Practical Entrepreneurship
- Pre-retirement
- Public Sector Management and **Governance Programme**
- Conflict Resolution
- Effective performance management

#### MUA CONSULTANCY PROGRAMMES

MUA offers a range of consultancy services, advisory and business support services to organizations both in the private and private sector. Our services include consultancy in the following areas:- Training Needs Assessment and Baseline Surveys • Organizational Capacity Assessment

- Iob Evaluation
- Organizational Restructuring
- Strategic Planning
- Retrenchment
- Market Intelligence
- Employee Satisfaction Surveys
- Change Management

### FOR BOOKING CONTACT:

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